



Dear Friends:

The Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 are now in effect. There are many questions about what this means for the future of our industry and how agents, groups, individuals and carriers will be impacted.

We have talked with our carriers and all of them are confident that although there will be changes, this is by no means doomsday. They do not have plans for any major changes this year in the way that they do business and neither does The Cason Group. The Cason Group has enjoyed considerable growth over the years during the economic downturn and we anticipate this to continue. We look forward to helping your business grow as well.

The industry changes mandated by the approved bill will come incrementally. A few will take place this year, while most will be spread out over the next four years. For specifics on when these changes will occur, [click here](#) to view NAHU's simplified timeline of the bill. For IRS information on the small employer tax credits, [click here](#).

The Cason Group is committed to keeping you informed of industry changes as they occur. Our Web site has a page dedicated to keeping up with the latest news regarding healthcare legislation. [Click here](#) to go directly to the healthcare legislation page. We would appreciate you passing along any additional information you come across so that we may share it as well.

We appreciate the business that you have placed with us and look forward to working with you as we navigate the changing landscape of healthcare.

Sincerely,

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