



# The Cason Group SC Update

October 14, 2009

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## Let Us Help You Place 51+ Groups

The Cason Group has four carriers, **BlueCross BlueShield of SC, BlueChoice, UnitedHealthcare and WellPath**, that offer coverage for 51-99 employee groups. Our Sales Representatives are well trained in the particulars of handling a 51+ case and are available to assist you with quote request, questions or enrollments.

## Starmark Year-end Bonus

Earn up to \$15,000 from Starmark! Starmark is paying a bonus for each new group of 5+ lives that is submitted between 10/1/09-12/31/09.

Please click [here](#) for details.

## Name Your Rate!

With GroupLink you can name your dental rate! GroupLink has a variety of plan options and co-pays that can be chosen to get the rate that your group needs. Just let us know what the group wants to pay for dental coverage and we will customize a plan for them!

## Senator Jim DeMint at The Cason Group


The Cason Group was pleased to have South Carolina Senator Jim DeMint speak at our Columbia, SC office on August 28, 2009. Senator DeMint gave an update on pending healthcare legislation in addition to answering questions from those in attendance.

Please visit our website, [www.thecasongroup.com](http://www.thecasongroup.com), to hear the discussion.

## Sales Contest Update

Congratulations to the following South Carolina agents that have reached the 500 points needed to qualify for our 2010 Producer Trip to the Inn at Biltmore Estate!

Marshall Beckham  
Mike Bright  
Eric Elkins  
Sam Elkins  
Dan Floyd  
Creighton Forrest  
Marty Haynes  
Deana Henderson  
Mike McAlister  
Theresa Quarles  
Caren Schwartz



Randy Strickland  
Charles Worley

*Business must remain in-force for three months.*

**There's still time to qualify! Please click [here](#) for contest details.**