

SECURIAN DENTAL COMMISSION SCHEDULE INDEPENDENT PRODUCER

Pool Rated Plans

Pool rated plans include any Securian Dental Voluntary or Employer-Paid products sold on a pool rated basis. All pool rated groups covered by this Agreement are sold at rates pre-established by Securian Life. Commissions are calculated as a percentage of total paid premium.

<u>Group Size</u>	<u>First Year & Renewal</u>
2-4	10%
5-9	10%
10-24	9.25%
25-49	8%
50-99	6%
100-249	3.75%

Individually Rated (Custom) Plans

<u>Group Size</u>	
100+	Risk & ASO Business

You may request specific levels of compensation for any individually rated opportunity.

Commissions at the rate provided in the above schedule are subject to the terms and conditions of the Independent Producer Agreement. Commissions shall be paid to the Producer as long as Producer: (1) is continuously and actively engaged as a licensed producer; (2) is designated by the group named in the Master Dental Group Contract as the Producer with respect to such group; (servicing the group in a manner satisfactory to Securian Life; and (3) the original Master Dental Group Contract for which the commissions are being paid has not been terminated.

Securian Dental is underwritten by Securian Life and administered by DeCare Dental Health International, LLC. In California, Securian Dental is underwritten by Securian Life Insurance Company, offered through DeCare Dental Insurance Services, LLC and administered by DDHI Administrators, LLC